

# EDiS-News

16<sup>th</sup> January 2013

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## Letter from President



### Dear EDiS Members,

Entering a new year we prepare for new challenges, however in my case it is not only 2013 that I start but a period of presidency which I am honored to take over. Having this in mind I would like to share some of my ideas with you. (I would like to share a brief personal message about new Presidents challenges and problems in the upcoming presidency).

Companies that belong to EDiS organization are unique in terms of business strategies that they adopt and industry sectors that they focus on. This diversity constantly generates new stimuli for operational strategy enhancement and development of new market segments. The distinguishing feature of EDiS group is sharing experience between members and thus allowing to create secure business policies and steady development of all EDiS members. We continue to see opportunities for growth even in more turbulent economy times as we have never experience before. Our target is to push EDiS to even higher levels of performance

Operating highlights for upcoming Presidency are:

- Improve internal attractiveness of EDiS by higher level of work of expert groups;

- Improve communication and cooperation between members;
- Secure future of EDiS organization by start program of Young Executive forum;
- Closer relation between Suppliers and EDiS organization  
Introduce first join purchasing impulse in history of EDiS ;

I am greatly honored to lead EDiS organization for upcoming years and I look forward to working with each of you in the upcoming years . I very much hope to continue the constructive and friendly atmosphere in coming future to support development of EDiS idea. I would like to take this opportunity to thank all previous Presidents, especially to last President Mr. Erik Jølberg. His commitment, hard work, ideas and thoughts have played a major part in shaping the organization. On behalf of EDiS organization and myself I wish everybody successful years and effective results in New Year.

**Karol Semba**

EDiS President 2013–2014

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## EDiS-hydraulic-expert-meeting at REIFF Technische Produkte Reutlingen of 22nd and 23rd of October 2012

At the this year's hydraulic-meeting the experts of Tess from Norway, Sorensen & Kofoed from Denmark, Haberkorn/Glogar from Austria, Imbema-Cleton from the Netherlands and Belgium as well as the experts of Tubes from Poland met with the responsible staff of REIFF.

At the traditional EDiS-Dinner on Monday evening new members were quickly integrated in the group and everyone had the chance to exchange some information. On Tuesday Mrs. Kuzma from Tubes, coordinator of the hydraulic-experts, professionally presented the facts and figures so that everybody could quickly get an overview about the companies. Later in

the morning Mr. Burghardt and Mr. Kloker lead a group of interested members through the logistics centre and the hose workshop F2 in Betzingen.

In the afternoon subjects such as new distributors, products from Asia, how we proceed in the future and the current price- and distributor situation were discussed. At the end of the meeting everyone agreed that interesting and important information and experiences have been exchanged. The next meeting will take place in June 2013 at Tubes in Poland.

[www.edis.eu](http://www.edis.eu)



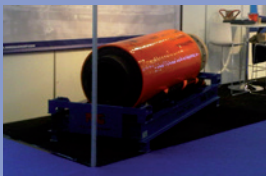
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## Offshore Energy trade show welcomed The Commander

Offshore Energy is the annual trade event for the oil and gas industry in and around the North Sea. This 3 day trade show in capital Amsterdam welcomes 8,000 visitors from 45 nationalities. Over 400 exhibitors display on 12,000 square meters of trade floor. Imbema Cleton, part of Imbema Groep, is an annual exhibitor with a wide range of solutions and products for Oil & Gas Industry. This year's focus is Imbema Cleton's range of self floating hoses from IVG Colbachini and Bassi Offshore, part of the IVG Group.



The background of our stand displays an image of an FPSO (Floating Production, Storage and Offloading ship) with the wide range of offshore affiliated products from Imbema Groep. Main attraction was the cut

through sample of the Commander 1152 B floating hose from Bassi Offshore. This giant self floating hose is deployed between oilrig or FPSO and oiltanker for offloading crude oil. Through its 16 inch inner diameter the Commander can transport up to 2.6 cubic meters of crude oil

per second, equalling the volume of one Olympic swimming pool in 24 minutes.

The hose is constructed in three different segments, a steel wire reinforced primary carcass with smooth nitrile inner lining, a steel wire reinforced secondary carcass with oil retention channel and a bright orange UV, oil, seawater and wear resistant polyurethane outer cover. In between closed cell foam that provides floating capacity. In case of a failure of the primare carcass, a visual indication on both ends of the hose will give additional confirmation of the failure. Multiple hoses of 40 feet length can be interconnected through steel flanges. The Commander 1152 B is rated at 225 psi (15 bar), with a maximum flow velocity of 21 m/s and is tested according OCIMF 1991 4th edition. Its ambient temperature range of -29 C to +52 C allows it to be deployed in areas with extremely cold and hot climates.

Imbema Cleton will attend the 2013 edition of the Offshore Energy trade show again, as well as the annual Construction and Shipping trade show, Benelux' main event for inland shipping from May 28th to 30th.

[www.inbemacleton.nl](http://www.inbemacleton.nl)

**imbema groep**

- First aid products
- Infrared 'open path' toxic/flammable gas detection ELDS
- Metal hoses
- Chemical hoses
- Flame detector
- Oil / mist detectors
- Safety helmets / gloves footwear / specials
- OCIMF loading & discharge hoses
- Marine diesel fuel improver
- Hydraulic hoses
- Metal compensators
- Gear lubricant
- Safety couplings drybreak / breakaway
- Infrared point flammable gas detection
- Breathing protection

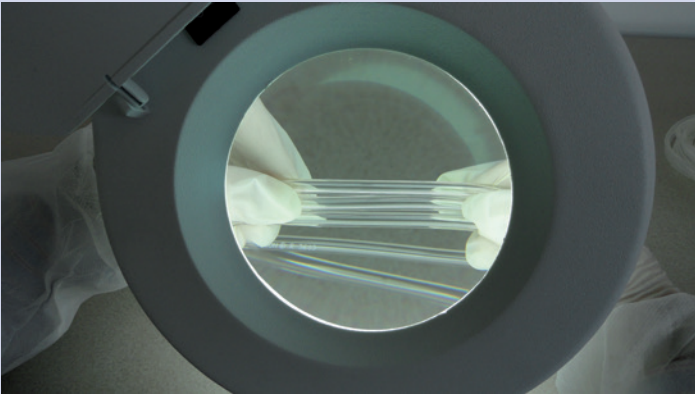
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## NOVEMBER 2012 – CLEAN ZONE



We are happy to inform, that from the beginning of November, Tubes International has officially launched a CLEAN ROOM – professional assembly facility with controlled working environment. Total area of our clean zone is 85 m2 and consists of 3 separate rooms.

Tubes International meets very demanding customer requirements by providing highly parameterized hoses and couplings that are used in very specialized and critical applications. Requirements regarding controlled working environment can be found in biotechnological, pharmaceutical, medical, food, computer, aircraft and semi-conductor industry. Our company – provider of hose and hose assembly solutions for the industry, as one of first in East-Central Europe, has made an effort to ensure the highest standards in terms of assembly purity, packaging and customizing hoses and hose assemblies. CLEAN ZONE – CLEAN ROOM is equipped with professional appliances that allow effective control of internal and external surface of hoses and hose assemblies as well as enable secure packaging and customizing of products in controlled working environment. Today such hose features as: purity, mirror like surface, crystal clear surface, transparency, smoothness take on a new light in Tubes International. Please contact us if you are interested in such quality or if you require additional information regarding this subject.

[www.tubes-international.com](http://www.tubes-international.com)



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## REIFF Technische Produkte, Eschborn, takes on large-scale project involving 6SP hose lines

Faced with producing 120 4SP and 6SP hose lines with nominal diameters of 12, 40 and 50, and measuring 10 metres in length each, the Eschborn-based team had a huge challenge in front of them – not least because all of the material for the hose lines had to be procured from scratch. The hose lines are also reinforced with the SSKV quick-coupling system. Time was tight: in precisely four weeks, the fully assembled hose lines had to be available for the customer.

The Eschborn hose installation division is in a perfect position to meet demands like this, thanks to the exceptionally high-performance cutting, stripping and pressing machines at its disposal.

The Aeroquip hose lines produced by REIFF Technische Produkte are used in offshore wind turbine construction projects. Using vibration technology, 160 tons of steel pipe measuring more than 50 metres in length are driven into the bed of the North Sea as a means of firmly anchoring the wind turbines.

[www.reiff-tp.de](http://www.reiff-tp.de)

